

**Non-Profit clients include:**

- » *Aspen Institute*
- » *Bridgespan group*
- » *Communities in School*
- » *Edna McConnell Clark Foundation*
- » *Ford Foundation*
- » *Good Shepherd Services*
- » *Heron Foundation*
- » *Harlem Children Zone*
- » *KIPP*
- » *Roca*
- » *Teach for America*
- » *The Hyams Foundation*

**Would you like to know more about our programs? Get in touch.**  
 tel: 415.453-5050  
 info@learnaslead.com  
 www.learnaslead.com

“The program allowed me to reflect on challenges that we’re facing as an organization today and how to improve our approach. Upon returning I have already made some significant shifts in how I’m leading our nonprofit, in how I am delegating and empowering others to step up more in the organization. **I feel a great sense of clarity and inspiration.**”

Jeff Bradach,  
 Managing Partner and  
 Cofounder,  
 BRIDGESPAN

“Through the 1-year graduate program I learned to move toward issues rather than running away when difficulties present themselves. I am having more direct, emotionally centered conversations with my peers, direct reports, and board members, which **ultimately leads to better teamwork.**”

Beth Smith,  
 Executive Director,  
 THE HYAMS FOUNDATION, INC.

“I’ve been to a lot of workshops, and they tend toward one extreme or the other.

Many are too touchy-feely, while others promise to turn you into a robot-like, efficient work-machine. I often leave feeling like I didn’t get a whole lot from the experience. Personal Mastery is different. It gives you the opportunity to really look at yourself — to see who you are, how that determines what you do, and how you can choose a different path. **It’s been tremendously helpful for me. It delivers.**”

Woody McCutchen,  
 Vice President  
 Senior Portfolio Manager,  
 EDNA MCCONNELL CLARK  
 FOUNDATION

“In the last 16 months, my work with LaL has already resulted in new national leadership opportunities and board service for me, my growing the fundraising capacity of my organization and board support for my work. **LAL helped me open previously locked doors to take my career to the next level.**

I was finally able to make the cognitive connection between my limiting behaviors and the outcomes I was seeing despite years of searching. It has set me on a journey to joy and

fulfillment that continues to delight, startle and amaze me at once.”

Laurel O’Sullivan,  
 Vice President, Public Policy,  
 DONORS FORUM

“When things went wrong, I used to blame people. Doing it myself was easier. I now have a vision for my staff and am committed to their development. **As a result, we have had our most successful year ever.**”

Diane Robinson,  
 Vice President, Regional  
 Operations,  
 TEACH FOR AMERICA

“I learned how much the need to protect my ego has played into my behaviors and decisions both personally and professionally. Devoid of these fears, I now make clearer business decisions and do higher quality work that’s more focused on the goals of the company. **I’ve turned my formerly unproductive behaviors into strengths.** By getting my actions in line with my values and vision, I’ve become more comfortable in my own skin, which has made me a better employee and

leader. The philosophies, words, and methodology that LaL uses translate very clearly to the non-profit community and its leaders.”

**Aron Sumii, MFT,**  
Director of Talent Management,  
FIRST PLACE FOR YOUTH

“The very comprehensive 360 evaluation, the week-long workshop and my wonderfully insightful Executive Coach have given me new insights into my leadership style and areas to work on. My on-going coaching sessions have been invaluable to me, providing me with a safe space to explore life issues as well as inter-personal work issues. **As a result, I have become more self-reflective and have grown in self-confidence as a leader.** I highly recommend the program to all who wish to live a full and meaningful life!”

**Paulette LoMonaco,**  
Executive Director,  
GOOD SHEPHERD SERVICES

“I was initially skeptical, guarded and overall doubtful it would make a difference. I couldn’t have been more off in my judgment. I have never taken part in any other training that had

such a powerful effect on me. **The experience was incredibly valuable and I would recommend it without hesitation.**”

**Bruce Trachtenberg,**  
Executive Director,  
COMMUNICATIONS  
NETWORK

“This is a transformative experience.”

**Rosanne Haggerty,**  
President and Founder,  
COMMUNITY SOLUTIONS

“Getting honest feedback coupled with patient, experienced coaching and being with my peers in the intensive yet relaxed setting of the LaL workshop were key to improving the person I bring into work. LaL’s work with our organization, especially our senior team, has been clearly effective. We brought to LaL a new and somewhat fractured team that was at the early stage of a set of important initiatives. We were able to explore our group and individual strengths and weaknesses in an honest and fearless way, and develop a plan of improvement.

**LaL has transformed our culture,** starting with a strong commitment from our management team. We’ve made it easy and

safe to ask for and give honest, constructive feedback, we bring issues to the surface in a way that doesn’t make people wrong, we have difficult conversations without them being difficult anymore. Thanks to LaL, in the last five years, our organization has successfully expanded with a lot less drama than would have been the case without their great work. We get more done with less stress.”

**Ralph Stefano,**  
VP, Chief Financial and  
Administrative Officer,  
EDNA MCCONNELL CLARK  
FOUNDATION

“LaL’s engaged, competent facilitators guided me to examine how I could live more fully, both personally and professionally. It was very helpful to do this with other non-profit and for-profit leaders, and the preparatory work of the 360° feedback and coaching truly set me up for success.

**I do things differently today because of LaL – with more focus, intention and awareness.** As an effective manager with a successful track record, I was a bit skeptical about the impact LaL would make. No more

skepticism here – I highly recommend the LaL program.”

**Troy Plummer,**  
Executive Director,  
RECONCILING MINISTRIES  
NETWORK

“The seminar helped me uncover what fueled my sense of pressure and anxiety about too much to do and too little time. **I left with greater clarity about my goals and tools to create an abundance of time to do what is essential.**”

**Jan Jaffe,**  
Senior Director,  
FORD FOUNDATION

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